

CURRICULUM VITA

PERSONAL INFORMATIONS



Name: Teeb Ali Atea Al Saady

Gender: female

Address: Iraq/ Babil

Date of Birth: 4/10/1985

Marital status: Married

Nationality: Iraqi

Education: pharmacist, University of Kufa /College of pharmacy

Graduated at 2008-2009 .

Master degree of pharmacology &Toxicology /Babylon university
/collage of Medicine.

PHD student at Baghdad university / pharmacology &Toxicology

Start working in ministry of health at 2009

Resign from MOH at 2014

-join to Hilla collage university at 2020, teaching pharmacology at many department Anesthesiology ,Nursing, dentistry and pharmacology department.

Experience in private sector

- start worked as Med Rep since 2010 at Julfar pharmaceutical company then team leader in the same company.
- At April 2014 work as District sales manager at Sanofi mother company.
- At March 2015 I'm delegated to lead Hali Pharm Agent at Fust Region and responsible for CHC & Primary Health Care products of Sanofi .

Joined to Abbott pharmaceutical at October 2016 As a district sales manger in Fust region responsible for (women health & pediatric /cardio & CNS/ GIT line),and work 2 years till May 2018 .

Skills

Management, Pharmaceutical Industry, Negotiation, Team Building, Sales Management, Selling Skill, Communication Skills, Business Planning, Coaching, Team Leadership, Marketing Plan, Market Access, Strategic Plan, Problem Solving, Decision Making,

Languages: Arabic; English

Certificates

- 1-Advanced Selling Skills
- 2-Fundamentals of Management And Coaching
- 3-Coaching Workshop

4-Business Management Workshop

5-Pharmacovigilance training

6-Compliance Training

7-Code of Ethics

8-Anti counterfeit training

9-KOL management

10-Budget forecast

11- Justice in management

12-presentation skill training

13_I sell portfolio training